

Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 IO-14 ISO-00 AGRE-00 CEA-01 CIAE-00

DODE-00 EB-08 FRB-01 H-02 INR-10 INT-05 L-03

LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05 SS-15

STR-07 ITC-01 TRSE-00 USIA-15 SP-02 SOE-02 OMB-01

DOE-15 OES-07 PM-05 HEW-06 DOTE-00 /149 W

-----026812 292004Z /43

P 291631Z MAR 78 ZEL

FM AMEMBASSY DUBLIN

TO SECSTATE WASHDC PRIORITY 0359

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY COPENHAGEN

AMEMBASSY LONDON

AMEMBASSY LUXEMBOURG

AMEMBASSY PARIS

AMEMBASSY ROME

AMEMBASSY THE HAGUE

USMISSION GENEVA

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USEEC ALSO FOR EMBASSY

USMTN

3.O. 11652: N/A

TAGS: ETRD, MTN, EI

SUBJECT: PUBLIC PROCUREMENT ENTITIES OF IRISH GOVERNMENT

REFS: A) STATE 74337; B) STATE 66974; C) DUBLIN 907

1. CURRENT LIST OF IRISH GOVERNMENTAL DEPARTMENTS IS AS
FOLLOWS: AGRICULTURE; DEFENCE; ECONOMIC PLANNING AND
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DEVELOPMENT; EDUCATION; ENVIRONMENT; FINANCE; FISHERIES;
FOREIGN AFFAIRS; GAELTACHT (FOR IRISH SPEAKING AREAS);
HEALTH; INDUSTRY, COMMERCE AND ENERGY; JUSTICE; LABOUR;
POSTS AND TELEGRAPHS; PUBLIC SERVICE; SOCIAL WELFARE;
TAOISEACH (PRIME MINISTER'S DEPARTMENT); TOURISM AND
TRANSPORT.

2. PARA 4 REF. A RE: MAIN IRISH GOVERNMENT PURCHASING AGENCIES IS CORRECT, EXCEPT THAT TITLE OF LOCAL GOVERNMENT DEPARTMENT HAS BEEN CHANGED TO DEPARTMENT OF ENVIRONMENT.

3. IN PARA 3 OF REF. A "OTHER NATIONAL ENTITIES", WE SUGGEST FOLLOWING CORRECTIONS AND ADDITIONS: CORAS IOMPAIR EIREANN (OPERATES INTER AND INTRA CITY SURFACE TRANSPORT); AER LINGUS (NATIONAL AIRLINE E- AER LINGUS TEORANTA AND AERLINTE EIREANN TEORANTA OPERATE UNDER COMMON MARKETING NAME AER LINGUS); AER RIANTA (MANAGEMENT AND DEVELOPMENT OF MAJOR AIRPORTS); BRITISH AND IRISH STEAMPACKET COMPANY LIMITED; BORD GAIS EIREANN (POWER TO ACQUIRE, DISTRIBUTE AND PROVIDE PIPELINES FOR NATURAL GAS); AND IRISH STEEL HOLDINGS. CONSIDERATION IS BEING GIVEN TO THE FORMATION OF A NATIONAL PETROLEUM CORPORATION -- SIGNIFICANT HYDROCARBON EXPLORATION IS UNDERWAY AT THE PRESENT TIME.

4. IN GENERAL GOVERNMENT AGENCIES AND SEMI-STATE BODIES ARE FREE TO DETERMINE SUPPLIERS OF MAJOR EQUIPMENT ON BASIS OF TECHNOLOGY AND PRICE COMPETITIVENESS. THE GOVERNMENT COULD, IF IT SO DESIRED, EXERT A CONSIDERABLE INFLUENCE ON DECISIONMAKING IN THIS SPHERE NOT ONLY WITH RESPECT TO GOVERNMENT PROCUREMENT BUT ALSO TO PURCHASES OF SEMI-STATE BODIES BY
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VIRTUE OF PUBLIC MEMBERS ON BOARDS, BY FINANCIAL TIES, AND BY THE LESS FORMAL MEANS AFFORDED BY A VERY SMALL SOCIETY. AN ACTIVE "BUY IRELAND" CAMPAIGN IS CURRENTLY UNDERWAY, BUT GIVEN IRELAND'S SMALL SCALE AND RELATIVELY LOW LEVEL OF TECHNOLOGICAL DEVELOPMENT THIS PROGRAM IS NOT LIKELY TO IMPINGE SIGNIFICANTLY ON US SALES OPPORTUNITIES IN THE PUBLIC AND SEMI-STATE SECTORS HERE.

5. STATISTICS ON RECENT GOVERNMENT AND SEMI-STATE BODY PROCUREMENT ARE NOT READILY AVAILABLE. THE FOLLOWING FIGURES ARE ROUGH EMBASSY ESTIMATES DRAWN FROM A VARIETY OF SOURCES, INCLUDING THE 1978 GOI CAPITAL BUDGET, AND ANNUAL REPORTS OF KEY SEMI-STATE ORGANIZATIONS. FIGURES ARE 1978 ESTIMATES EXCEPT AS OTHERWISE NOTED.

A) GOVERNMENT OFFICE MACHINERY AND SUPPLIES 5 MILLION

B) OFFICE OF PUBLIC WORKS - PLANT AND
- EQUIPMENT 1 MILLION

C) POLICE EQUIPMENT 1 MILLION

D) EDUCATION - FURNITURE AND EQUIPMENT 1 MILLION

E) DEFENCE DEPARTMENT - TRANSPORT AND
- OTHER EQUIPMENT 10 MILLION

F) POSTS AND TELEGRAPHS: ENGINEERING STORES
- AND EQUIPMENT 47 MILLION

G) CORAS IOMPAIR EIREANN - TRANSPORT EQUIPMENT
- (1976) 12 MILLION

H) AER LINGUS - EQUIPMENT EXPENDITURE (1977) 3 MILLION

I) ELECTRICITY SUPPLY BOARD - EQUIPMENT (1976) 46 MILLION
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ACTION COME-00

INFO OCT-01 EUR-12 IO-14 ISO-00 AGRE-00 CEA-01 CIAE-00
DODE-00 EB-08 FRB-01 H-02 INR-10 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05 SS-15
STR-07 ITC-01 TRSE-00 USIA-15 SP-02 SOE-02 OMB-01
DOE-15 OES-07 PM-05 HEW-06 DOTE-00 /149 W
-----024458 291912Z /45

P 291631Z MAR 78
FM AMEMBASSY DUBLIN
TO SECSTATE WASHDC PRIORITY 0360
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS
AMEMBASSY COPENHAGEN
AMEMBASSY LONDON
AMEMBASSY LUXEMBOURG
AMEMBASSY PARIS
AMEMBASSY ROME
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USMISSION GENEVA

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J) RADIO TELEFIS EIREANN - EQUIPMENT

- (1976) 2 MILLION

6. EMBASSY RECENTLY LISTED IN REF. C EXAMPLES OF
PROJECTS TO BE UNDERTAKEN BY GOVERNMENT AND SEMI-STATE
AGENCIES WHICH WE BELIEVE OFFER EXCELLENT OPPORTUNITIES
FOR US SUPPLIERS. MOST IMPORTANT SECTORS AT PRESENT
TIME ARE: ELECTRIC POWER GENERATION AND DISTRIBUTION;
TRANSPORTATION EQUIPMENT, ESPECIALLY RELATING TO CIVIL
AVIATION; TELECOMMUNICATIONS; AND HARBOR DEVELOPMENT.
SHANNON

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Message Attributes

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